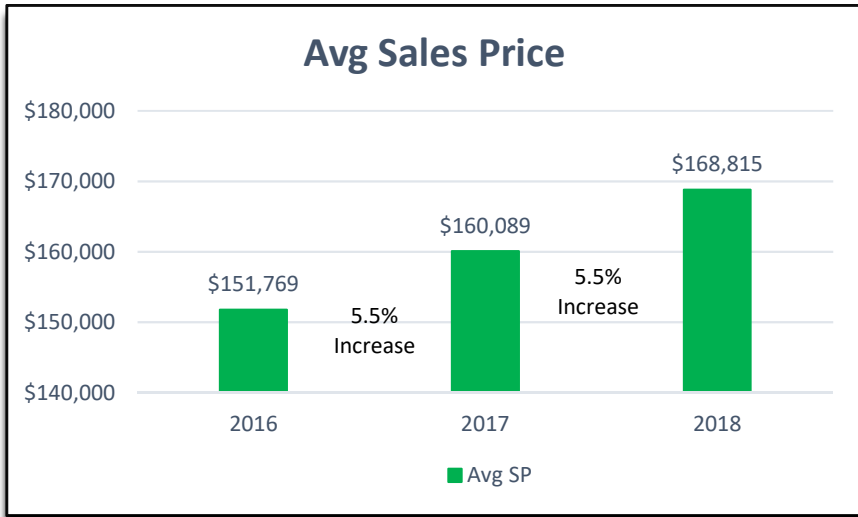




# GREATER LANSING SINGLE FAMILY MARKET SNAPSHOT

## Comparing 2016 vs 2017 vs 2018

Updated: 01/25/19



	2016	2017	2018	% Diff 2017 v 2018
Units Sold	6328	6465	6355	-1.7%
Total Volume	\$960,392,358	\$1,034,972,328	\$1,072,820,725	3.7%
Avg LP *	\$155,385	\$163,088	\$171,148	4.9%
Median LP*	\$137,900	\$140,000	\$149,900	7.1%
Avg SP	\$151,769	\$160,089	\$168,815	5.5%
Median SP	\$135,000	\$140,000	\$149,900	7.1%
Avg SP / LP	97.7%	98.2%	98.6%	0.5%
Med DOM	36	25	20	-20.0%

\* Avg/Median LP when sold

