



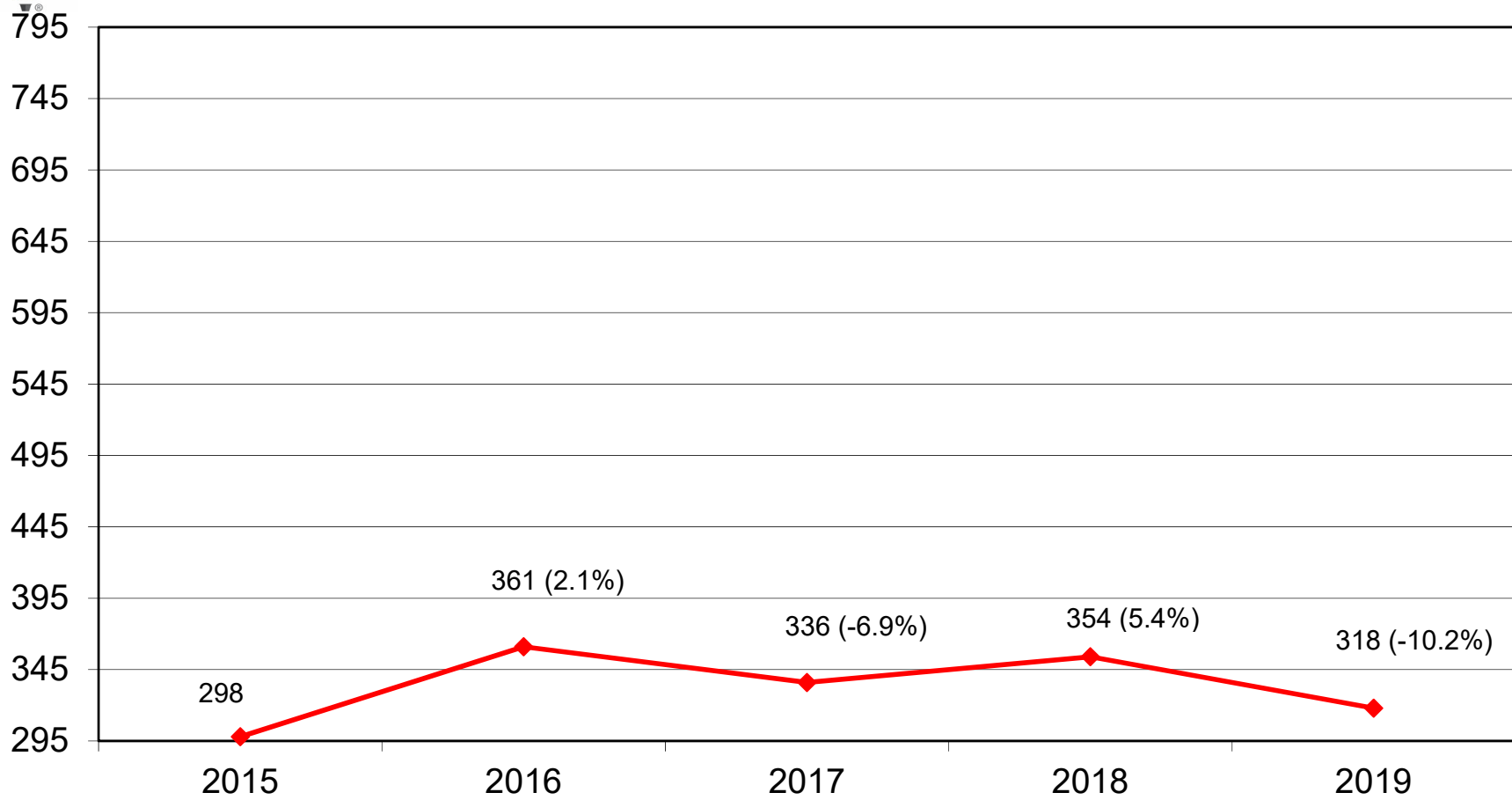
# RE/MAX Real Estate Professionals

Key Statistics

January 2019



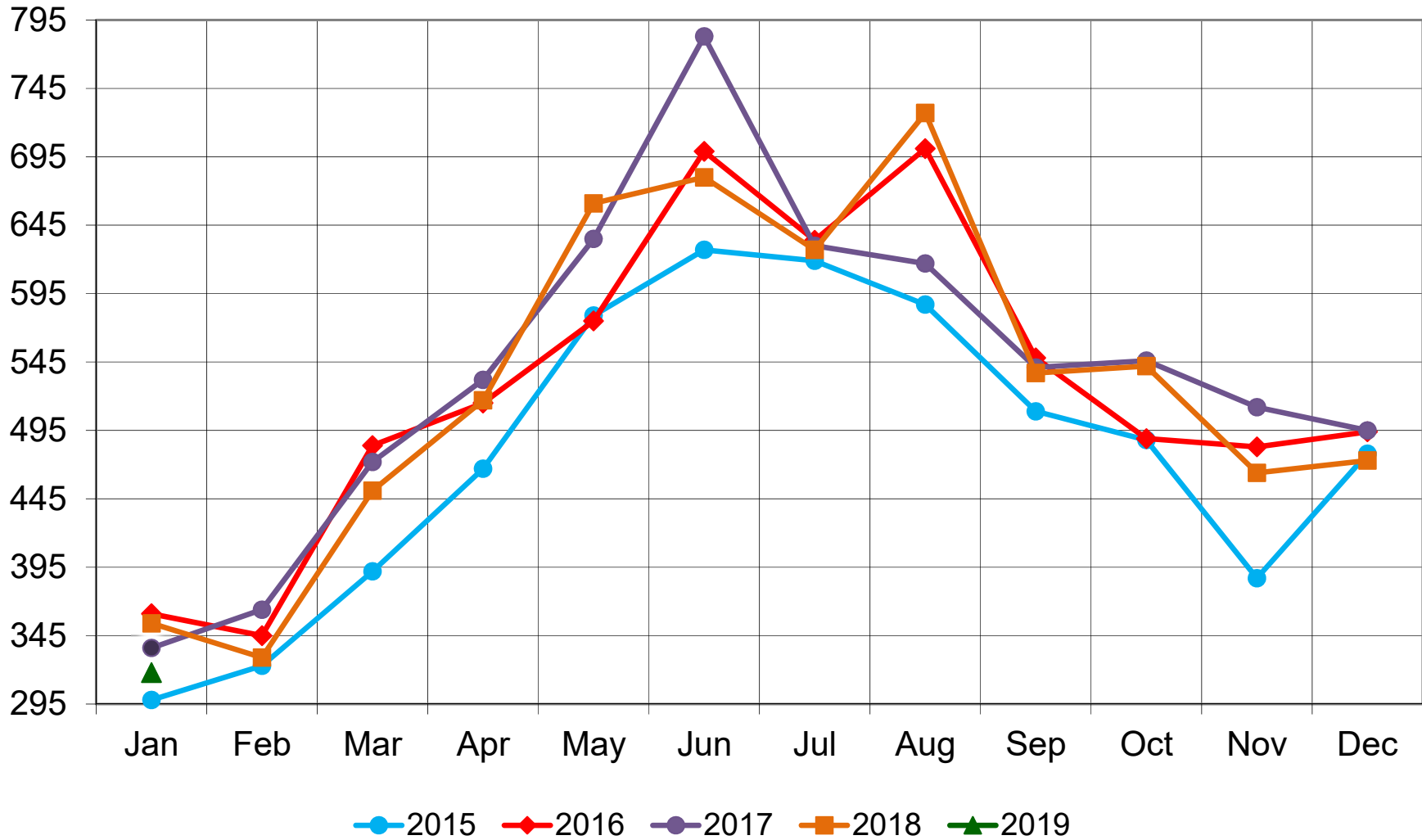
## Single Family Residential - Solds - January



Information generated from GLAR FlexMLS Sold Market Analysis 02/18/2019. Information deemed reliable, but not guaranteed.  
RE/MAX Real Estate Professionals

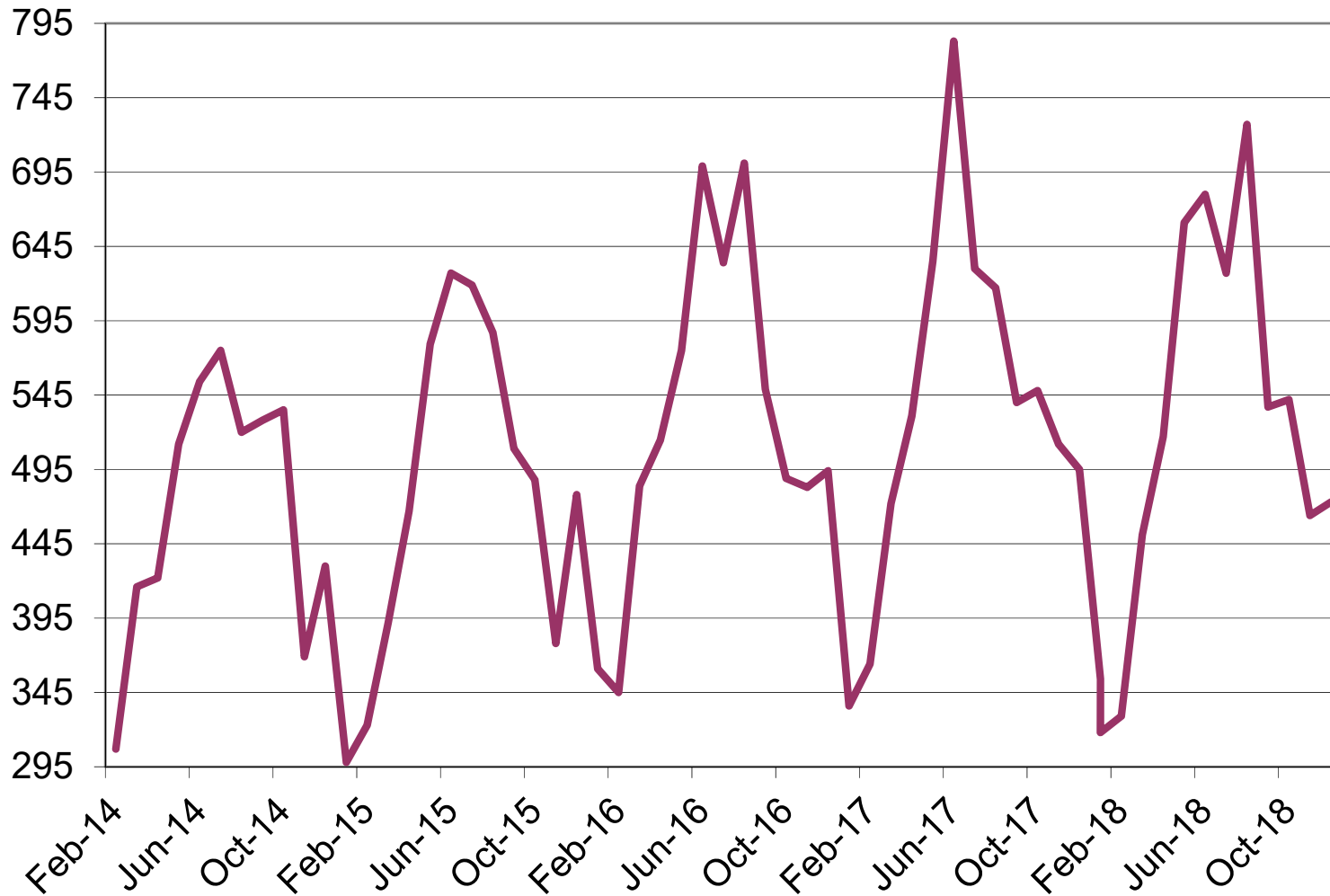


## Single Family Residential - Solds - By Month



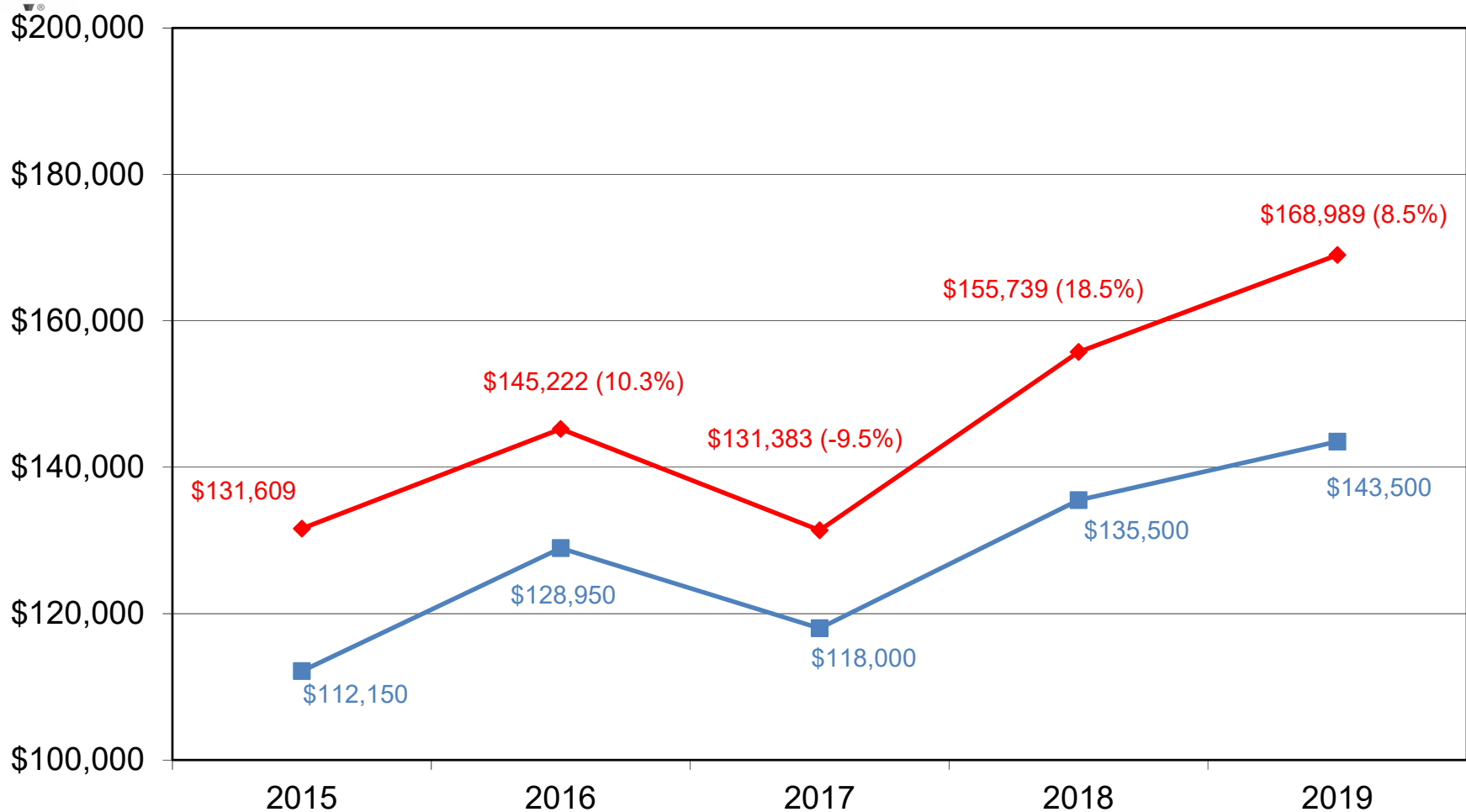


## Single Family Residential - Solds - 5 Year Trend





## Single Family Residential - Average & Median Sales Price - Jan

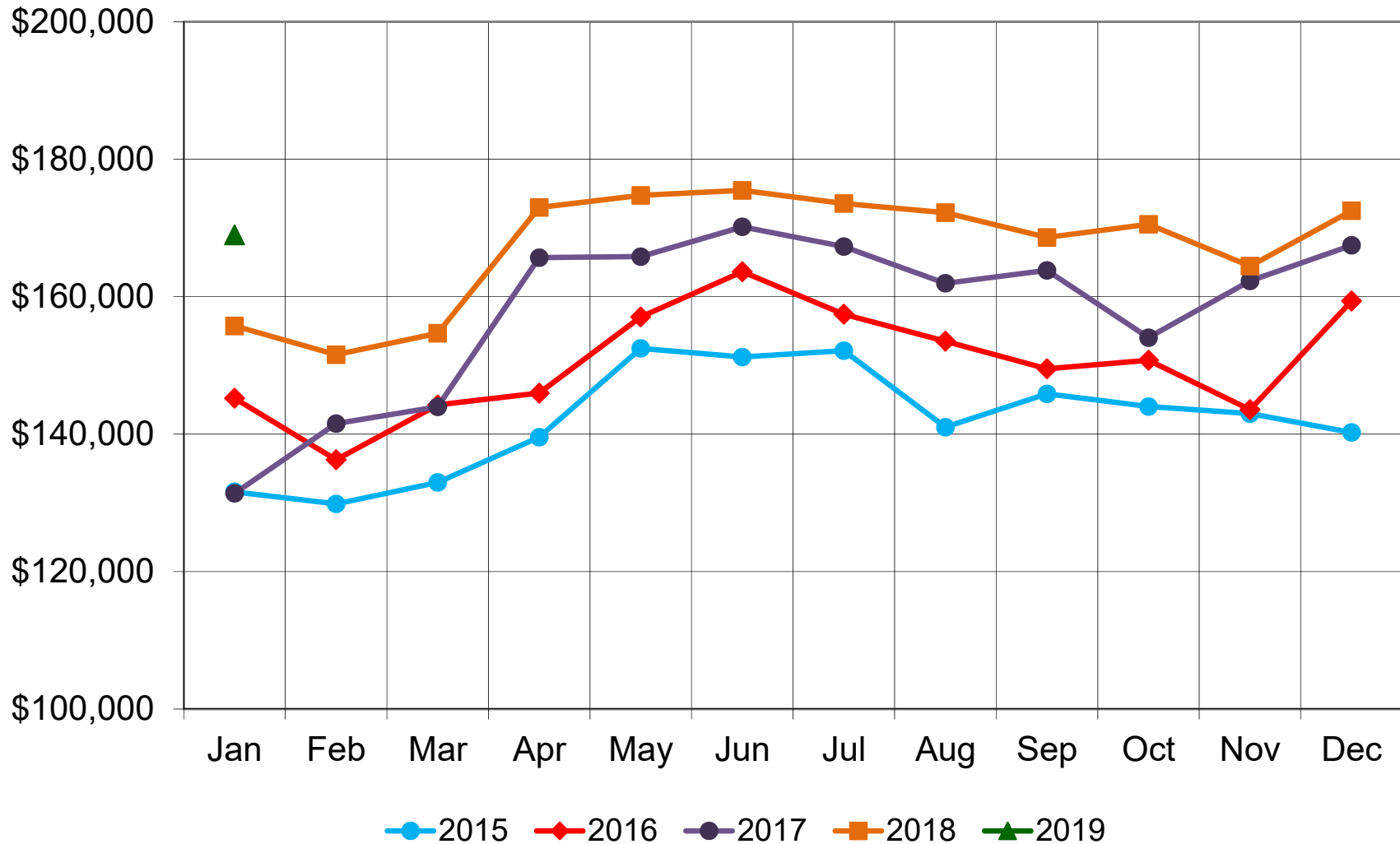


The **Median** is the center of the data. Half the homes sold above the median, half sold below. The **Average** is adding up all the sales prices and dividing by the total number sold.

When the Average is higher than the Median: It basically means the higher priced homes are further away from the middle of the data than the lower priced homes.

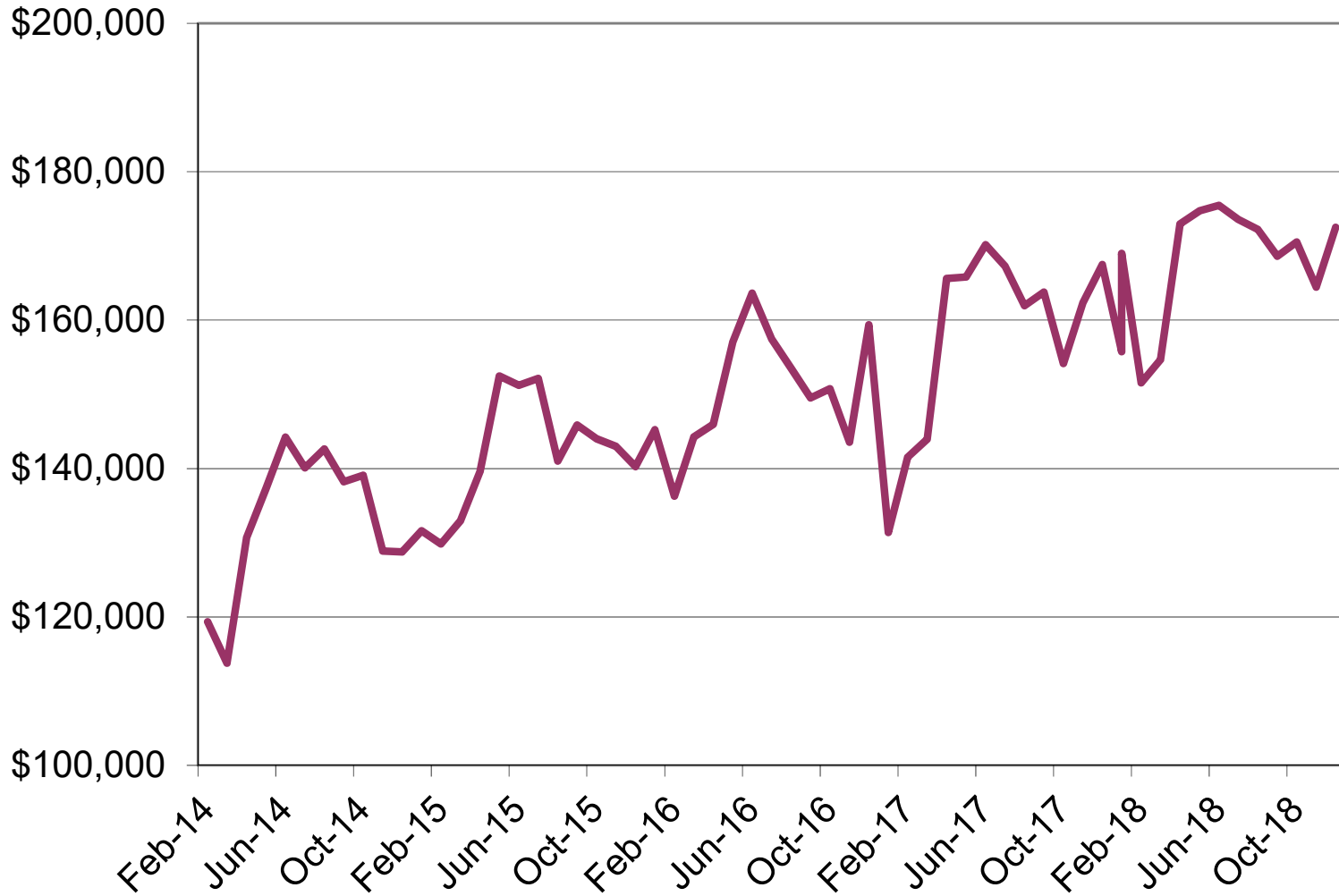


## Single Family Residential - Average Sales Price - By Month





### Single Family Residential - Avg Sales Price - 5 Yr Trend



# Price Range Report

For 1/1/2018 To 1/31/2018

Today's date: 2/18/2019

For Associations: All Associations

For Counties: All Counties

Price Class	Single Family Unit Sales Number of Bedrooms				Condominium Unit Sales Number of Bedrooms				Active Listings		Sales Pending	
	2 or less	3	4 or more	Total	2 or less	3	4 or more	Total	Single Family	Condos	Single Family	Condos
\$29999.99 and under	12	11	2	25				0	53	5	12	
\$30000-\$39999.99	10	9	1	20				0	43	2	16	
\$40000-\$49999.99	5	5	1	11	2			2	49	10	13	3
\$50000-\$59999.99	4	6		10				0	68	5	9	4
\$60000-\$69999.99	5	7	3	15				0	52	2	17	1
\$70000-\$79999.99	6	5	1	12	1			1	64	5	19	3
\$80000-\$89999.99	3	13	2	18				0	53	8	19	1
\$90000-\$99999.99	4	10	4	18	2			2	48	1	19	1
\$100000-\$119999.99	6	17	2	25	6			6	72	12	35	5
\$120000-\$139999.99	3	20	7	30	2			2	88	6	53	6
\$140000-\$159999.99	2	24	8	34	2	2		4	74	4	33	2
\$160000-\$179999.99		12	6	18	2			2	55	3	38	6
\$180000-\$199999.99	2	13	9	24	2	2		4	46	3	29	3
\$200000-\$249999.99	2	25	15	42	3	3	1	7	118	12	41	3
\$250000-\$299999.99		8	11	19		3		3	88	8	27	4
\$300000-\$399999.99		4	11	15		1		1	96	5	23	2
\$400000-\$499999.99		4	11	15		1		1	68	3	3	2
\$500000 and over			4	4				0	54		4	1
***Totals***	64	193	98	355	22	12	1	35	1189	94	410	47
***Average***	71,574	141,171	237,834	155,350	132,603	247,329	245,000	175,149	196,864	149,405	159,231	171,778
***Median***	60,000	131,300	211,000	135,000	118,900	242,000	245,000	160,000	141,000	115,000	199,900	104,900

Property Type	Volume	Median Sold Price	Unit Sales by Financing Type		Unit Sales by Time on Market			
			-Res-	-Cnd-			-Res-	-Cnd-
Residential	55,304,485	135,000						
Condo	6,130,213	160,000	Select One	0	0	1-30 Days	129	15
<b>All</b>	61,434,698	137,000	Assumed	0	0	31-60 Days	63	6
			Cash	79	12	61-90 Days	45	3
			Cond Assumption	1	0	91-120 Days	32	5
			Conventional	179	21	More Than 120 Days	87	6
			Exchange/Trade	0	0	<b>Total Sales</b>	356	35
			FHA	55	0			
			Land Contract	3	0			
			MSHDA	5	0			
			Option/Buy	0	0			
			Other	1	0			
			PMI	0	0			
			USDA	14	0			
			VA	19	2			
			Wrap Around	0	0			
			<b>Total Sales</b>	356	35			

Information is deemed to be reliable, but is not guaranteed. © 2019 MLS and FBS. Prepared by Julie Foddrill on Monday, February 18, 2019 10:16 AM.



# Price Range Report

**For 1/1/2019 To 1/31/2019**

Today's date: 2/18/2019

For Associations: All Associations

For Counties: All Counties

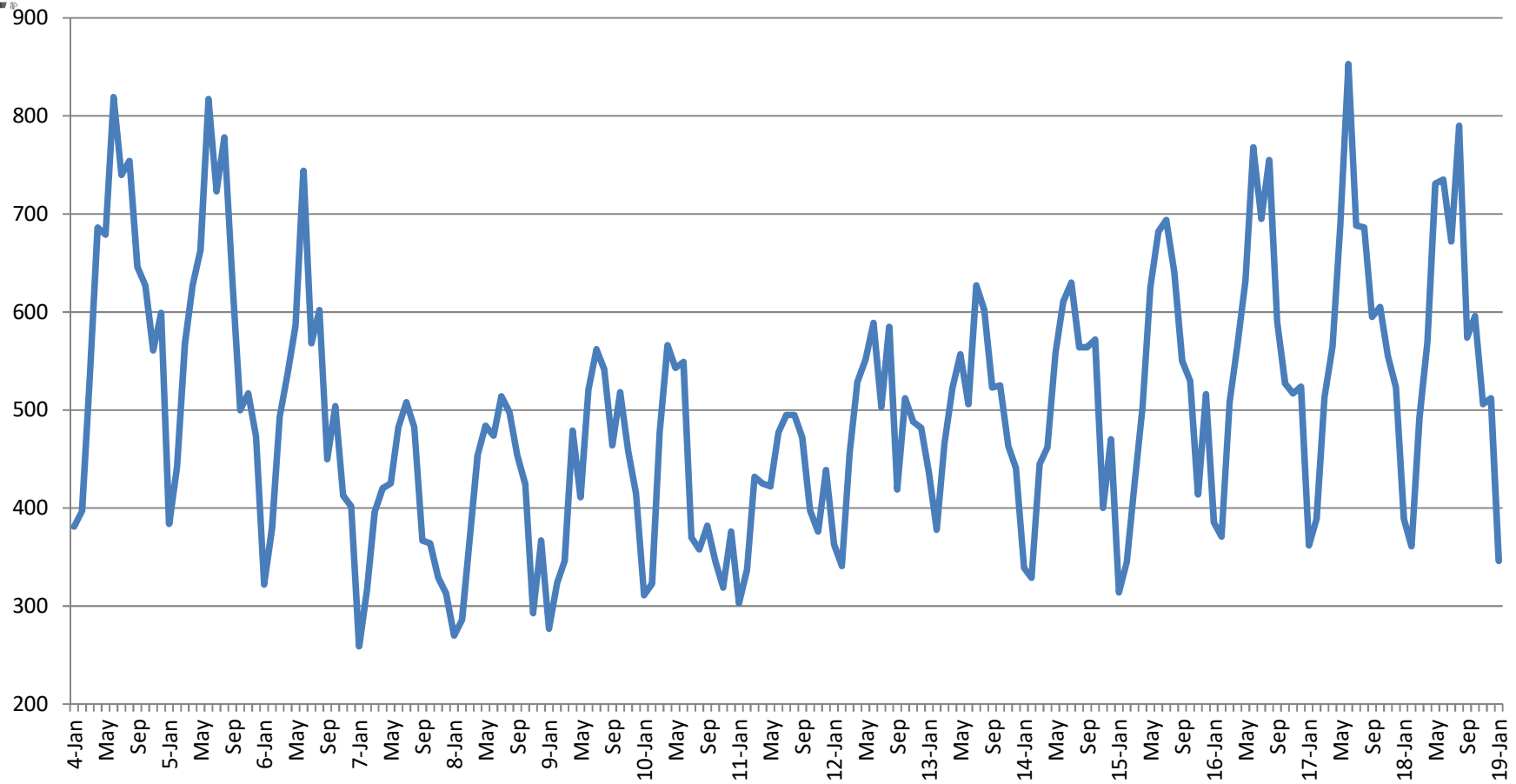
Price Class	Single Family Unit Sales Number of Bedrooms				Condominium Unit Sales Number of Bedrooms				Active Listings		Sales Pending	
	2 or less	3	4 or more	Total	2 or less	3	4 or more	Total	Single Family	Condos	Single Family	Condos
\$29999.99 and under	11	2		13		1		1	27	1	5	
\$30000-\$39999.99	3	4		7	1			1	23	2	11	1
\$40000-\$49999.99	2	4	3	9	2			2	38	4	13	2
\$50000-\$59999.99	3	5	3	11	1			1	46	5	23	2
\$60000-\$69999.99	5	3		8	1			1	43	5	14	2
\$70000-\$79999.99	4	9	6	19				0	49	5	22	
\$80000-\$89999.99	5	13	6	24	2			2	53	2	26	2
\$90000-\$99999.99	6	12	2	20		2		2	47	3	24	2
\$100000-\$119999.99	4	14	3	21	2			2	65	6	44	5
\$120000-\$139999.99	1	17	3	21	3	2		5	62	2	47	3
\$140000-\$159999.99	2	19	8	29	1	1		2	52	2	44	2
\$160000-\$179999.99	1	15	6	22	3	1	1	5	71	6	33	3
\$180000-\$199999.99	1	24	3	28	1	1		2	50	3	32	1
\$200000-\$249999.99	1	6	10	17				0	139	18	41	2
\$250000-\$299999.99	1	7	19	27		1		1	102	16	33	
\$300000-\$399999.99	3	12	12	27			1	1	109	10	26	
\$400000-\$499999.99		4	7	11				0	59	3	12	
\$500000 and over		1	4	5				0	87	1	9	
***Totals***	53	171	95	319	17	9	2	28	1122	94	459	27
***Average***	92,913	157,534	231,598	170,232	112,213	140,478	271,522	132,677	232,063	195,383	169,137	117,106
***Median***	73,900	142,900	235,000	143,500	112,000	137,000	179,900	131,000	175,000	200,000	210,000	84,900

Property Type	Volume	Median Sold Price	Unit Sales by Financing Type		Unit Sales by Time on Market			
			-Res-	-Cnd-			-Res-	-Cnd-
Residential	54,644,484	143,500						
Condo	3,714,969	131,000	Select One	0	0	1-30 Days	120	9
<b>All</b>	58,359,453	140,000	Assumed	0	0	31-60 Days	60	4
			Cash	69	12	61-90 Days	42	7
			Cond Assumption	0	0	91-120 Days	32	2
			Conventional	179	15	More Than 120 Days	67	6
			Exchange/Trade	0	0	<b>Total Sales</b>	321	28
			FHA	36	0			
			Land Contract	3	0			
			MSHDA	10	0			
			Option/Buy	0	0			
			Other	4	1			
			PMI	0	0			
			USDA	3	0			
			VA	17	0			
			Wrap Around	0	0			
			<b>Total Sales</b>	321	28			

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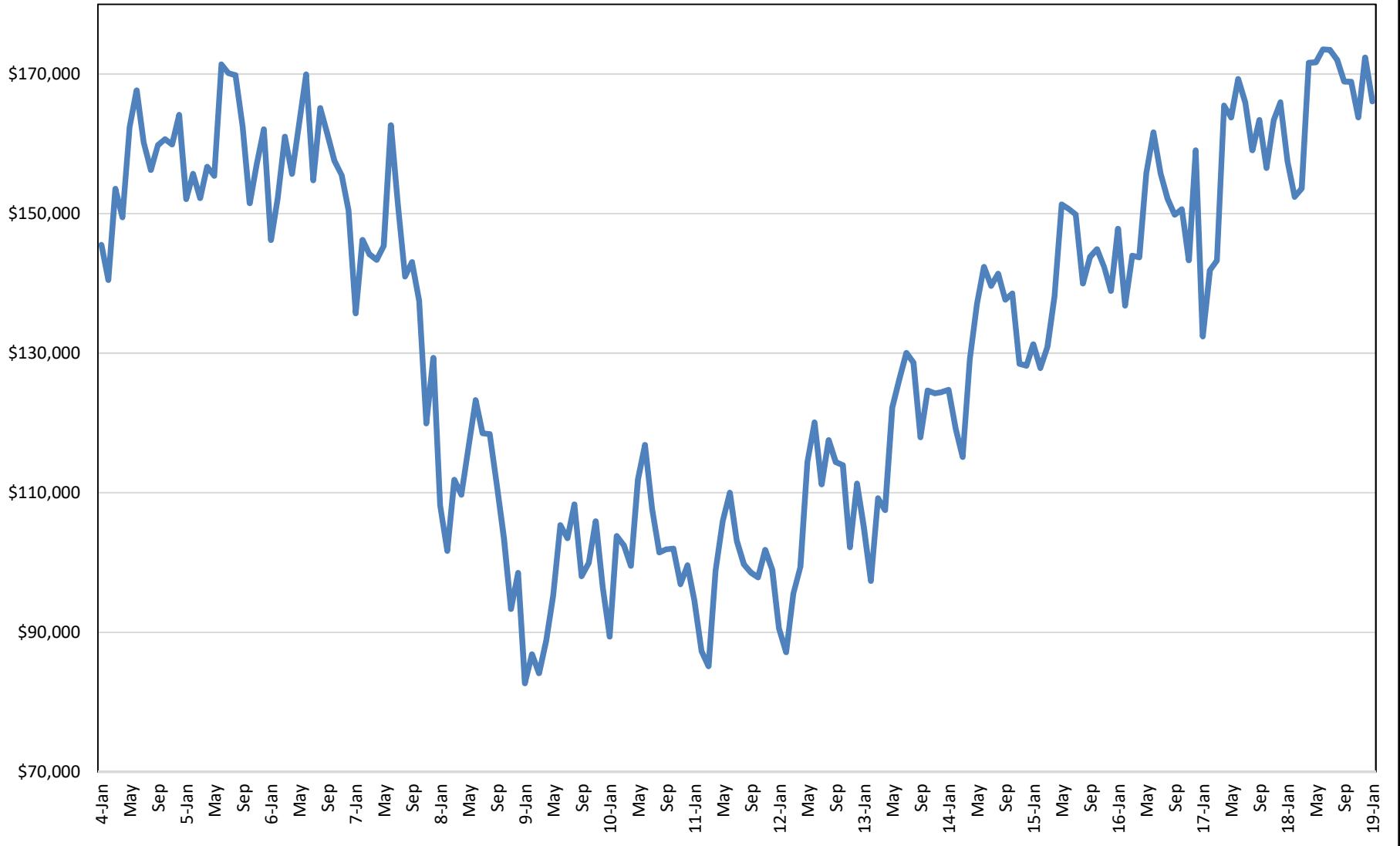


### Greater Lansing - Residential (Single Family & Condo)- UNITS SOLD - 2004 to Present



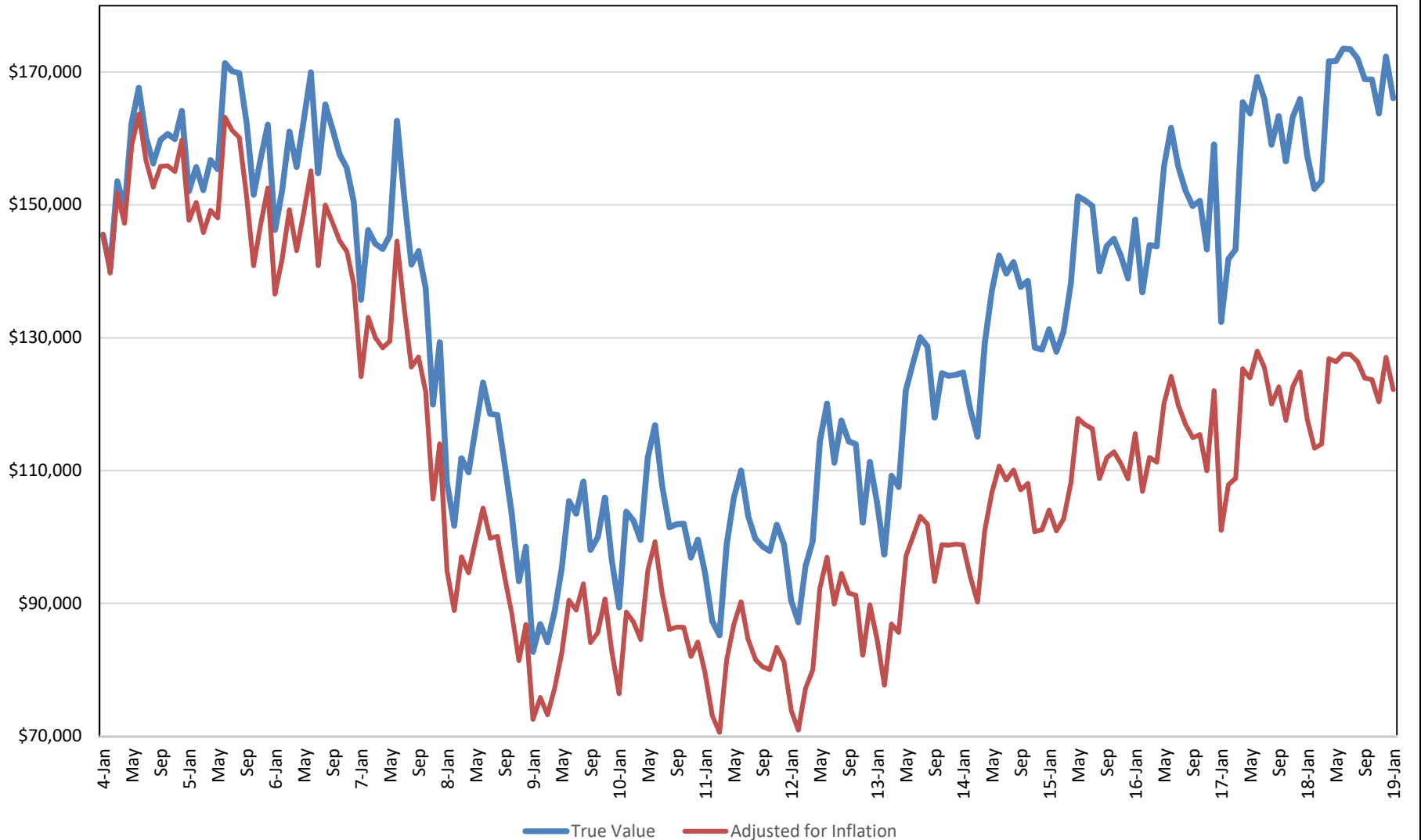


### Greater Lansing - Residential (Single Family & Condo) - AVG PRICE - 2004 to Present





### Greater Lansing - Residential (Single Family & Condo) - AVG PRICE - 2004 to Present



Data from historical charts and current MLS Statistical Market Analysis. Updated 02/18/2019. Adjusted for inflation as of Jan 2004, CPI-All Urban, not seasonally adjusted. Information deemed reliable but not guaranteed. RE/MAX Real Estate Pros